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Contact: David Foote, dfoote@footepartners.com
Bill Reynolds billr@footepartners.com
Tel: 772-234-2787

NEWS ANALYSIS

May '09 Federal labor data: Tech job growth amidst overall 345,000 job loss

Vero Beach, FL, Friday, June 5, 2009. U.S. employment numbers for May 2009, released today by the Department of Labor/Bureau of Labor Statistics, show that IT jobs continue to grow or decline depending on the employment segment.

“National unemployment reached 9.4 percent with another 345,000 jobs lost in May, and certainly some of those are technology professionals,” notes David Foote, CEO of IT workforce analyst firm Foote Partners. “But it’s important to note the continuing counter trending evident in bellwether job segments like technical consulting services, which actually added 2,300 jobs in April and May instead of the other way around. Also communications equipment jobs which fall under the employment category Computer and Electronics Products. This segment has had a net increase of 200 jobs over the last three months.”

Not so lucky were tech workers in the computer systems design and related services jobs segment, which lost 2,800 jobs last month, and the data processing and hosting services segment, with 3,500 fewer jobs. “The latter category was substantially worse than April’s loss of 900 jobs,” observes Foote.

“But I think the more positive story is that the recession has had minimal impact on demand for IT skills and jobs in the areas such as architecture, project management, business process, security, communications, several ERP and infrastructure specializations. That was especially evident in the May 2009 Foote Partners IT Skills HOT LISTS which evaluate and predict demand for IT skills from numerous data sources.

“Clearly, job security is more about *where* you work in IT, not *if* you work in IT. But most important, IT remains one of the best career choices a person can make. Technology companies will most likely lead us out of this recession much like they did the last time,” predicts Foote. “And businesses across all industries will once again see the obvious roles their IT professionals play in new product creation, delivering services, building market share, and customer satisfaction.”

For more information on ***Foote Partners HOT LISTS***, see page 4.

Department of Labor/Bureau of Labor Statistics

JOB SITUATION TRENDS – IT professionals

	2008			2009				
	October	November	December	January	February	March	April	May
Total Jobs Lost since 12/07		2.7 million		3.6 million		5.1 million	5.7 million	7 million
Nonfarm job loss (month)	240,000	533,000	524,000	598,000	651,000	663,000	539,000	345,000
National unemployment rate	6.5%	6.8%	7.2%	7.6%	8.1%	8.5%	8.9%	9.4%
	Job Gains/Losses							
Computer/Electronic Products	-4,200	-7,000	-8,200	-8,800	-13,100	-5,300	-11,700	-14,400
<i>Segment: Computer/Peripheral Equipment</i>	200	-1,200	-700	700	-3,100	-1,500	-2,900	-3,200
<i>Segment: Communications Equipment</i>	100	-600	-1,700	-500	-200	600	200	-600
Professional/Technical Services	12,500	-17,400	-18,100	-28,600	-36,700	-31,300	-17,100	-18,800
<i>Segment: Management/Technical Consulting Services</i>	300	1,400	-1,800	11,000	-4,800	-6,100	1,600	700
<i>Segment: Computer Systems Design/Related Services</i>	5,500	2,700	-2,900	-3,500	-300	-3,900	-1,400	-2,800
Information	0	-19,000	-20,000	-21,000	-15,000	-10,000	-17,000	-24,000
<i>Segment: Data Processing/Hosting/Related Services</i>	-100	-1,400	500	200	-2,000	-200	-900	-3500

Key: **Job losses in red**
 Job gains in green

Foote Partners HOT LIST

Why the Hot List? The concept of what is “hot” has become widely celebrated in the popular media. There has been no greater example of this than IT media outlets reporting of quarterly findings from Foote Partners’ long-running *IT Skills and Certifications Pay Index™ (ITSCPI)*, which tracks pay and demand for 371 IT skills and certifications. But here is the dilemma: Our analysts too often disagree with so-called “hot lists” of skills that IT publications and media assemble from periodic Foote Partners news releases and attribute directly to Foote Partners research. The problem is that these are news releases distributed to editors and reporters when ITSCPI survey updates occur that contain very abbreviated research views of our ITSCPI findings. They represent only a small portion of what we report to our customers.

The truth is that it takes much more information, research, and analysis to declare a skill or certification “hot” and to then to rank that skill against others. Analyzing pay performance isn’t enough.

The IT skills market intelligence Foote Partners provides to its customers is derived from a variety of rigorous research tools and analytical processes developed expressly for that purpose by our firm. They also include IT spending surveys; empirical findings from interviews with the executives and managers at our more than 1,900 research partners; analyses of vendors and product strategies; assumptions concerning technology evolution; economic indicators; cyclical patterns observed from historical market behavior; and third party research such as the monthly Department of Labor employment reports and the Consumer Price Index.

“To resolve this dilemma, we will now issue our own monthly *Foote Partners Hot Lists*,” announces Foote. “We’ll tell you which skills and certifications are truly “hot” right at this moment, which may be on the cusp of “hot”, and why. We’ll also publish **Hot Lists** that prioritize and rank technology and IT services in categories such as infrastructure, management, ‘customer-facing’, business, and applications, to name a few.

Hot List definition and methodology. In determining what skills are eligible for our **Hot List**, we first look for skills that have recorded the most growth in value over the past 3 to 6 months. Among those, we isolate the skills currently earning the highest premium pay. Next we analyze our most recent survey of IT spending on technologies and services, focusing on the spending deltas between prior year actual spending and current year

estimated budget. As we begin formulating our rankings, we look for factors that may be driving or contributing to interest and demand for a specific skill or group of skills. We conduct a series of interviews within our research partner populations to inquire about their skill priorities and acquisition strategies now and in the near future. We also test for possible variations by industry, size of enterprise, geography, and other elements.

On the follow page are our current ***Foote Partners Hot Lists*** for certified and noncertified IT skills. In compiling these lists we emphasized Q1 2009 data findings and our projections for Q2 2009.

Footo Partners Hot List

April 2009

Items are displayed in descending order of “hotness”. Generally speaking, for any single item, ranking is somewhat arbitrary within ± 1 positions of that item.

IT SKILLS (Noncertified)

1. Java EE,SE,ME
2. Linux
3. Virtualization (all)
4. Microsoft .NET
5. NetWeaver
6. Business process management/modeling/improvement
7. Unified communications/messaging
8. Security*
9. SAN (storage area networking)
10. Project management
11. SAP HCM (SAP HR)
12. SAP FI (Financial Accounting)
13. SAP CO (Controlling)
14. SAP PP (Production Planning)
15. SAP LO (Logistics General)
16. Business Objects
17. SAP PLM (Product Lifecycle Management)
18. ERP (various)
19. Microsoft SQL Server
20. Apache HTTP web server
21. Documentum
22. MySQL
23. PHP
24. ITIL
25. SAP KW (Knowledge Warehouse)
26. SAP LE (Logistics Execution System)
27. Database management

* IDS/IPS, forensics, identity/access mgt, compliance, firewalls, threat/vulnerability assessment and mgt.

IT CERTIFICATIONS

1. HP/Accredited Systems Engineer
2. GIAC Certified Incident Handler
3. EMC Proven Professional Technology Architect – Expert
4. Citrix Certified Integration Architect
5. HP/Master Accredited Systems Engineer
6. Cisco Certified Security Professional
7. Check Point Certified Master Architect
8. GIAC Certified Forensics Analyst
9. GIAC Certified Intrusion Analyst
10. EMC Proven Professional Implementation Engineer – Expert
11. GIAC Certified Incident Manager
12. IBM Certified Infrastructure Systems Architect
13. IBM Certified Specialist - Storage Networking Solutions, Version 2
14. HP/Accredited Integration Specialist
15. Brocade Certified Fabric Designer
16. Cisco IP Telephony Design Specialist
17. Cisco Certified Design Professional
18. Microsoft Certified Solution Developer
19. Microsoft Certified Trainer
20. EMC Proven Professional Technology Architect - Specialist
21. CWNP/Planet3 Certified Wireless Security Professional
22. Microsoft Certified Architect (MCA)
23. Security Certified Network Architect
24. SNIA Certified Storage Architect
25. SNIA Certified Storage Networking Expert
26. Citrix Certified Enterprise Administrator

ABOUT FOOTE PARTNERS

[Foote Partners LLC](#) is a Vero Beach, Florida based management consultancy and independent IT research firm founded in 1997 that provides pragmatic and forward-thinking advice about managing the modern IT professional workforce. Comprised of former Gartner, McKinsey & Company, Towers Perrin, and Wm. M. Mercer analysts and consultants, and former corporate HR, IT, and business executives, Foote Partners has been a thought leader and trusted advisor to more than 1,400 employers seeking improvements in managing IT's impact on their businesses and customers.

Headquarters: 4445 North A1A, Suite 246
Vero Beach, FL 32963
Tel: 772-234-2787
www.footepartners.com

Cities and Metropolitan Areas Surveyed (2009)

Footo Partners publishes compensation survey data in the following cities and metro areas for all positions and skills in its surveys. In addition, we are currently surveying other US and Canadian cities for future inclusion once we capture enough data for meet our rigid requirements for labor market reporting and achieve our tough survey validity and reliability standards.

Canadian Cities

Calgary, ALTA	London, ONT	Quebec, QUE	Toronto, ONT
Edmonton, ALTA	Mississauga, ONT	Regina, SASK	Vancouver, BC
Halifax, NS	Montreal, QUE	Saskatoon, SASK	Windsor, ONT
Hamilton, ONT	Oshawa, ONT	St. Catherines, ONT	Winnipeg, MAN
Kitchner, ONT	Ottawa, ONT		

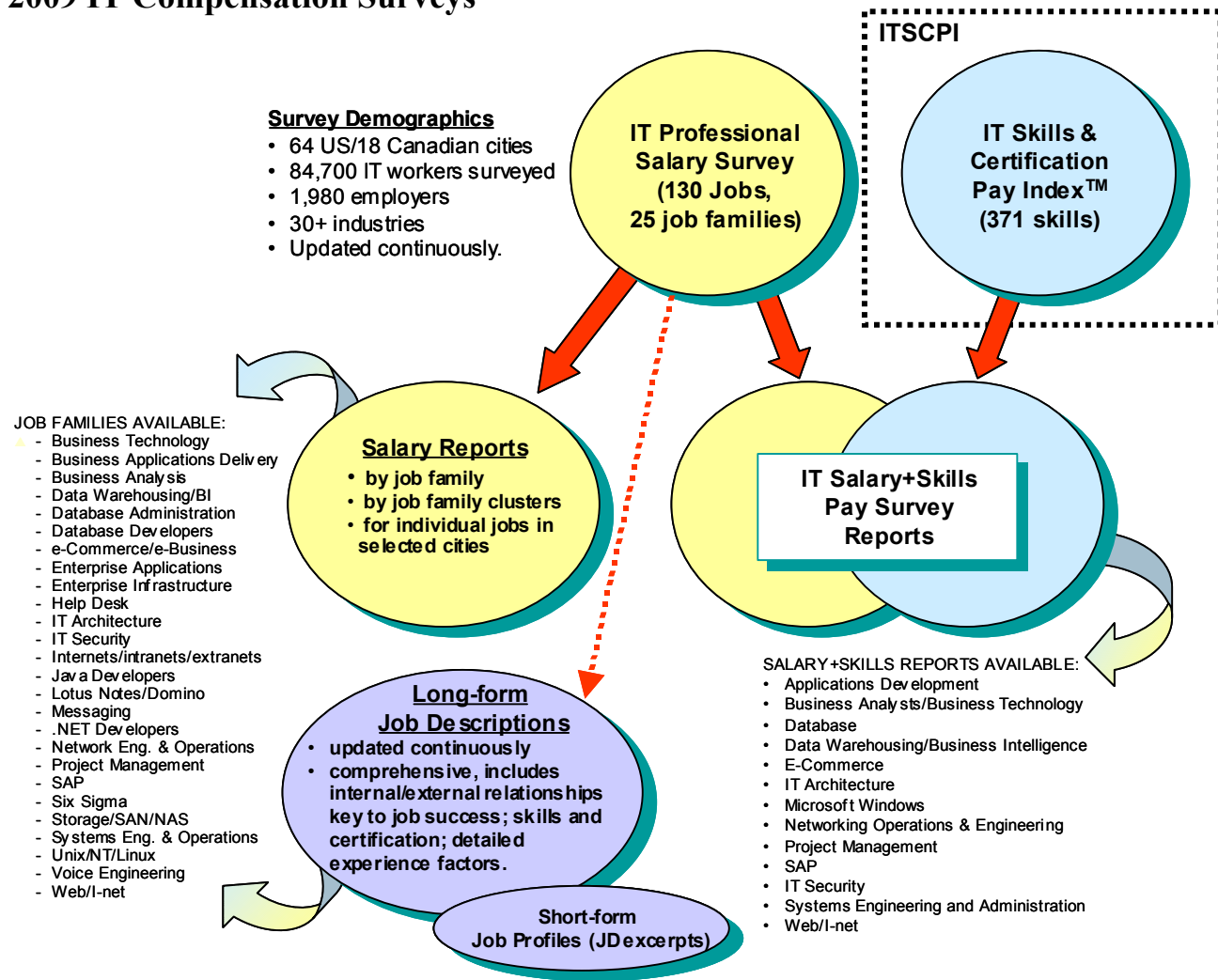
Tier 1 Cities (U.S.)

Atlanta, GA	Houston, TX	New York City, NY	San Jose, CA
Boston, MA	Los Angeles/Orange Cty, CA	Philadelphia/So. NJ	Seattle, WA
Chicago, IL	Miami, FL	Phoenix, AZ	St. Louis, MO
Dallas, TX	Minneapolis, MN	San Diego, CA	Washington, DC
Detroit, MI	New Jersey/Northern	San Francisco, CA	Westchester County, NY/ Lower Fairfield Cty, CT

Tier 2 Cities (U.S.)

Albuquerque/Santa Fe, NM	Greensboro/Winston- Salem, NC	Nashville, TN	Providence, RI
Austin, TX	Greenville/Spartanburg /Anderson, SC	New Orleans	Raleigh/Durham, NC
Baltimore, MD	Hartford, CT	Norfolk/Virginia Beach/ Newport News, VA	Richmond, VA
Birmingham, AL	Indianapolis/Ft Wayne	Oakland/Walnut Creek/ Concord CA	Sacramento, CA
Charlotte, NC	Kansas City, MO	Oklahoma City, OK	Salt Lake City, UT
Cincinnati, OH	Las Vegas, NV	Omaha, NE	San Antonio, TX
Cleveland/Akron, OH	Long Island, NY	Orlando, FL	Tampa, FL
Columbus, OH	Louisville, KY	Peoria, IL	Tulsa, OK
Colorado Springs, CO	Madison, WI	Pittsburgh, PA	Upper Fairfield County/ New Haven, CT
Dayton, OH	Memphis, TN	Portland, OR	
Denver, CO	Milwaukee, WI	Princeton/So. NJ	
Des Moines, IA			
Grand Rapids, MI			

Foote Partners 2009 IT Compensation Surveys
Product Map



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